

# CFAHU BOARD MEETING

Hilton Orlando, Altamonte Springs, Florida

**December 20, 2016 9:30 AM**

**Present:** Terry Singleton, Melody Crowgey, Susan Zegke-Donahue, Barbara Rennard, Reid Lenhart, Dave Sherrill, Don Marx

**Absent:** Lynn Blank, Natalee Otero-Newman, Jim Divita, Terri Seefeldt, Vicki Dickert, Laura Staller, Scott Bunkers, John Goergen, Ashley Kapostins, Matt Beatty

The meeting called to order at 9:40 AM, though a quorum was not present.

**MINUTES – Lynn Blank** – November minutes postponed until January when we have a quorum.

**PRESIDENT – Terry Singleton** – no report

**TREASURER’S REPORT – Barbara Rennard** – Report sent prior to meeting via email – Currently there is \$16,000 in the bank. Member dues are better than last month, but a little below where we should be. Dave is receiving an increase on January 1<sup>st</sup>. Already approved in the budget.

**PROGRAMS – Terri Seefeldt** –report emailed – December’s meeting is Will Cantrell discussing protecting trade secrets. January is Janet Trautwein. The February speaker, Jeff Zeskind cancelled, so we have an opening. Julian Lago and Ken Stevenson were suggested as possible replacements. March is possibly Bill Hepscher from the Canadian Drug Store. April is the carrier panel.

**MEMBERSHIP – Vicki Dickert** – absent - no report - We are at 171 members. Brown & Brown’s membership is up for renewal. There are 15 members past due as of 11/30/16.

**EDUCATION – Natalee Otero-Newman** - absent – sent email prior to meeting. No CE in December due to low membership attendance. January is Cynthia Byndas with Renaissance Dental discussing The ROI of Dental and Vision Insurance. Renaissance is also sponsoring the January luncheon. Looking for CE suggestions for February.

**LEGISLATIVE REPORT – new appointee Don Marx** – No report. Don is working on calling members to join him at “Day on the Hill”.

**WAYS AND MEANS – Susan Zegke-Donahue** – no report - Next mixer to be schedule in the first part of February. Terry asked Dave to follow up with the Guardian rep, because he had committed to sponsoring a luncheon.

**COMMUNICATIONS/SOCIAL MEDIA – Matt Beatty** – absent - no report

**GOLF TOURNAMENT – Scott Bunkers** – absent – no report

**PAC – Reid Lenhart** – no report - There are 18 contributors to HUPAC from Dec 2015 to Dec 2016. The FL Pac has \$21K in funds.

**COMMUNITY SERVICE – John Goergen** – absent - Raised \$705 in contributions for the Loaves & Fishes Turkey Drive. Today's meeting is calling for members to bring in an unwrapped toy.

**AWARDS – Ashely Kapostins** – absent – no report

**BYLAWS** – Dave is reviewing. Changing the term Education Chair to Professional Development Chair. Will ask David Saltzman to review his changes before presenting to the board.

**Luncheon Planning** – Don will do Invocation, Terry will welcome new members and guests, John will announce Turkey Drive donation amount and speak on Christmas for kids, Day on the Hill- January 23-24, Cap Con – Feb 13-15, remind members of Janet Trautwein speaking in January, introduce speaker Will Cantrell.

**NEW BUSINESS** – Terry has appointed Don Marx to be Leg Chair, but we need board approval of this appointment and can't do it without a quorum. Jeremy Hertz will be on the Leg Committee. It was discussed that Jeremy will be able to use the Leg Chair budget for Cap Con as representing our Leg Chair. Ashley has requested financial assistance to attend Cap Conference. Vicki Dickert has already registered. Dave will reach out to Vicki to see if she needs financial assistance before we offer extra \$500 budgeted slot to Ashley.

**OLD BUSINESS** – none

Meeting Adjourned at 10:48 AM.

Next meeting January 17, 2017 at the Hilton Orlando/ Altamonte Springs at 9:30AM