

# CFAHU BOARD MEETING

Hilton Orlando, Altamonte Springs, Florida

**April 18, 2017 9:30 AM**

**Present:** Terry Singleton, Melody Crowgey, Reid Lenhart, Terri Seefeldt, Natalee Otero-Newman, Dave Sherrill, Scott Bunkers, Jennifer Miceli

**Absent:** Jim Divita, Susan Zegke-Donahue, Laura Staller, Barbara Rennard, Lynn Blank, Don Marx, Vicki Dickert, Matt Beatty, John Goergen, Ashley Kapostins

The meeting called to order at 9:38 AM. No quorum was established.

**MINUTES** – Tabled for next meeting due to no quorum.

**PRESIDENT – Terry Singleton** – Attending the Region V Leadership Conference in Biloxi May 5-6.

**TREASURER’S REPORT – Barbara Rennard** – Report sent prior to meeting via email – Dave reviewed reports in Barbara’s absence. \$30,327.88 on hand. The reason we are up in dues, is because the June 2016 dues deposit from NAHU didn’t come until July. Down over \$5,000 in Golf income compared to where we were on 4/17 of last year. Bottom line is about \$6,600 behind where we were last year, but nearly \$19k in the black at this time.

**PROGRAMS – Terri Seefeldt** – Today’s program is a carrier panel with UHC, Humana, AvMed and Aetna represented. Cigna and Blue cancelled. May will be a legislative wrap-up. Reps. Jason Brodeur and Mike Miller have been invited, but are concerned a special session will be called. Terri will check with Rhett, Stephanie Murphy and Matt Dinkel. June is Trey Tompkins with Admin America (qualifies for 1hr of CE on ERISA). 2 sponsors today: BenefitMall and Argus.

**MEMBERSHIP** – Dave provided a report in Vicki’s absence - We have 5 new members in March and 1 so far in April: Ann Finlay, Danielle Bachar, Alan Florez, Tonya Snodgrass, Chris Yarn and Diane Soard.

Recent lapsed members are:

Gina Grim 1/31/17, Michael Deininger 2/28/17, Michael Campbell 3/31/17, Demica Paige 4/30/17, Timothy McGlynn 4/30/17, Jason Ersoff 5/31/17

We currently have 175 members with the following in danger of lapsing (Dave’s notes in parentheses): Timothy Chapnick 2/28/17, Donna Durham 2/28/17 (retired -won't renew), Carmen Cambor 3/31/17, Missy Lamp 3/31/17 (working on renewing), Jennifer Miceli 3/31/17 (she's taking care of this), Natalee Otero-Newman 3/31/17, Michael Quintero 3/31/17, Teresa Precourt Watkins 3/31/17, Jennifer Wenke 3/31/17 (waiting for her accounting dept to release check)  
8 more members who are due to renew at the end of this month.

**EDUCATION – Natalee Otero-Newman** – Dave Sherrill is doing the 4 hour LTC today. May is 3 hour PEO Course by Howard Forman with PEO Source. June is Trey Tompkins with Admin America on ERISA.

**NOMINATIONS REPORT – Natalee Otero-Newman** – Full slate to announce today:

President: Melody Crowgey, Alltrust Insurance, President Elect: Lynn Blank, EMSI Exam Services,

1<sup>st</sup> VP: Jennifer Miceli, OneDigital, 2<sup>nd</sup> VP: Michelle Howe, BB&T, 3<sup>rd</sup> VP: Mary Lou Blackmer, Cigna,

4<sup>th</sup> VP: Natalee Otero-Newman, United Healthcare, Treasurer: Barbara Rennard, Colonial,

Secretary: Susan Zegke-Donahue, United Healthcare, Legislative Chair: Jeremy Hertz, Alltrust Insurance,

Membership Chair: Ray Kirby, Allstate Benefits, PD Chair: Vicki Dickert, BenTec Workplace Solutions

**LEGISLATIVE REPORT –Don Marx** – No report in Don's absence

**COMMUNICATIONS/SOCIAL MEDIA – Matt Beatty** – Absent. Went through results of Member Survey.

**WAYS AND MEANS – Susan Zegke-Donahue** – No report

**GOLF TOURNAMENT – Scott Bunkers** – Terry discussed issue with lack of NAIFA involvement. They seem motivated now and have brought in a lot of Tee Box sponsors & foursomes. Do we want to continue partnership? Will see where we end up. Natalee shared ideas for next year and it was suggested she should be involved with the committee.

**PAC – Reid Lenhart** – Reid will follow up with Nicole Kirby and Bruce Venema for HUPAC contributions.

**COMMUNITY SERVICE – John Goergen** – Emailed a report: Had a very successful/fun volunteer effort at The Sharing Center last week. Maybe someone would like to read the below from Pat Shields, Volunteer Coordinator. Definitely think we should do again sometime – maybe at thanksgiving and/or Christmas as it really was fun. Thank you so much for bringing your colleagues from the Central Florida Association of Health Underwriters to assist with your holiday food distribution last Thursday, April 6<sup>th</sup>. It made such a huge impact to our 200 client families who picked up their Easter Food.

Your colleagues helped clients select the produce and bakery items to accompany their meal, interacted with them, assisted them to their vehicles and loaded their groceries. It means a great deal to each and every client to be treated with the dignity and respect your colleagues showed them.

We hope you would wish to assist us again in the future and I look forward to working with you to help us prevent hunger and homelessness in Seminole County.

**AWARDS – Ashely Kapostins** –No report provided. Dave shared that we are Silver Seal Certified again and that Ashley submitted the Pacesetter Award application.

**BYLAWS – Dave Sherrill** – Terry will handle the vote with the membership in today’s meeting.

**Luncheon Planning** – Discussed what all needs to be covered during the meeting.

**NEW BUSINESS** – Our October 2017 meeting will be held on Thursday the 12<sup>th</sup>, so we can participate in Janet’s NAHU Live Webinar. Dave will not be there for that meeting.

**OLD BUSINESS** – None to discuss without a quorum.

Meeting Adjourned

Next meeting May 16, 2017 at the Hilton Orlando/ Altamonte Springs at 9:30AM