

CFAHU BOARD MEETING

Hilton Orlando, Altamonte Springs, Florida

May 16, 2017 9:30 AM

Present: Terry Singleton, Susan Zegke-Donahue, Reid Lenhart, Terri Seefeldt, Barbara Rennard, Lynn Blank, Don Marx, Vicki Dickert, Natalee Otero-Newman, Dave Sherrill, Scott Bunkers

Absent: Laura Staller, Melody Crowgey, Jim Divita, John Goergen, Ashley Kapostins, Matt Beatty

The meeting called to order at 9:38 AM

MINUTES – Lynn Blank – A motion was made to approve March minutes as presented. 2nd All approved. Motion passed. A motion was made to accept the notes taken at the April board meeting. They are not actually minutes because there was not a quorum. 2nd all approved. Motion passed.

PRESIDENT – Terry Singleton – Terry mentioned that Dan Rood from Mutual of Omaha contacted him and want CFAHU's opinion on releasing claim information. After discussion it was decided we would let FAHU President, Ken Stevenson address it from a state level.

TREASURER'S REPORT – Barbara Rennard – Report sent prior to meeting via email – We have \$30,297.57 cash on hand. We still have to give NAIFA Central their share of the golf proceeds and pay for the upcoming NAHU convention. Membership is down a little.

PROGRAMS – Terri Seefeldt – April was our carrier panel with UHC, Humana, AvMed and Aetna represented. May will be Representative Mike Miller. June is Trey Tompkins with Admin America (qualifies for 1hr of CE on ERISA). Terri mentioned several speakers for next year. She will get with the new programs chair, Michelle Howe.

MEMBERSHIP – Vicki Dickert – We are at 175 members. We have 3 new members since last meeting.

EDUCATION – Natalee Otero-Newman – May is Howard Forman with PEO Source. He will update us on PEO's and what brokers should look for when considering a PEO. This is a 3 hour course. June is Trey Tompkins with Admin America on ERISA for a 1 hour course.

LEGISLATIVE REPORT –Don Marx – They will hold off on most bills till next year. Don will forward Lynn the report.

WAYS AND MEANS – Susan Zegke-Donahue – Nothing right now. May do something in July.

COMMUNICATIONS/SOCIAL MEDIA – Matt Beatty – Absent No Report.

GOLF TOURNAMENT – Scott Bunkers – We discussed the lack of effort from NAIFA Central Florida and how we should disburse the profit. Scott presented a chart that showed which organization brought in which sponsors, golfer etc. A motion was made to give \$7,500 to NAIFA Central Florida and the balance of just over \$9,000 will stay with CFAHU. 2nd. All approved. Motion passed.

PAC – Reid Lenhart – HUPAC We have 18 contributors. We had \$1,957.00 contributed.

COMMUNITY SERVICE – John Goergen – Absent. We discussed how much to give to the Russell Home as part of our golf tournament charity. It was discussed that we should donate the \$2,500 we had budgeted. After further discussion a motion was made to donate \$3,000. 2nd. All approved. Motion passed. Scott will call the Russell Home to see if someone can be at our next meeting to accept the check. We will also ask members attending the luncheon if they would like to make a last minute donation.

AWARDS – Ashely Kapostins – Absent. No report.

BYLAWS – Dave Sherrill – The revised By-laws were approved last month. Dave has forwarded to National and has not heard back yet.

NOMINATIONS REPORT – Natalee Otero-Newman – The new board we presented last month will be voted on at today's meeting. We will install in June.

Luncheon Planning – prayer and pledge, elections, CE reminder and announce that we will meet in July and offer the 5 hour CE in August, Russell home donation, we will not meet in November and December, Symposium 9/24-9/27. Our October meeting is on Thursday the 12th for Janet's NAHU Live webinar.

NEW –NAHU convention. Budgeted \$1,200 each for President and President Elect and \$600 for three other members to attend. Terry, Melody, Natalee and Vicki will attend. 1 \$600 slot available if anyone asks for assistance. We will discuss the proposed new budget at the next meeting. 2017-2018 Strategic Planning and Leadership Training will be after our 6/20 luncheon.

OLD BUSINESS – none

Meeting Adjourned at 10:52 AM.

Next meeting June 20, 2017 at the Hilton Orlando/ Altamonte Springs at 9:30AM